

# Buren Legal

Trouble-free applications



**Buren Legal** is by no means a small law firm, judging from the mere size of the office building. By Dutch standards that is. The building is home to nearly one hundred lawyers, notaries and tax consultants from all over the world. Many of them are expats or otherwise native speakers with a profound knowledge of local laws and markets, including Germany, Austria, Latin America, Russia and Japan. On top of that Buren Legal, which was established over 120 years ago, has a staff of another eighty employees in subsidiary offices in Amsterdam, Luxembourg, Beijing and Shanghai.

### Challenges

Unburdening IT management against the background of company growth and recurring staff turnover.

### Solution

Implementation of Scense Application Delivery for fast and trouble-free application access and Live Profiles for customization of personal settings.

### Benefits

Huge time savings, happy faces and fewer headaches.

### Double challenge

Some time ago, faced with ongoing and rapid growth of the company on the one hand and a considerable staff turnover (that continues to this day) on the other, 47-year-old IT Manager Fabiano Zuliani knew something had to change to keep his job manageable. A lot sooner than anticipated, Fabiano found just the right solution in Scense.

Considering the fact that he doesn't look his actual age by far, it was a decision Fabiano won't regret for a minute. Says Fabiano: "Both application delivery and workspace management by AppiXoft have made my job so much easier. It has saved me oceans of time, allowing me to focus on other things, including innovation. To be really honest, I can't imagine life without Scense."



**Fabiano Zuliani**  
IT Manager,  
Buren Legal

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### It's hard to imagine life without Scense

Fabiano Zuliani has been working for Buren Legal as IT manager for nearly 20 years. Back then Buren Legal 'only' had a staff of some 30 colleagues divided over two locations in The Hague, not far from the present office. In the ensuing years the office started growing rapidly which, combined with the above-mentioned staff turnover, urged Fabiano to take action.

Says Fabiano: "Although our office is not at the forefront in terms of automation and digitalization, communication and information sharing are at the heart of our business. These processes must run very smoothly and at the same time in a very secure way. After all, we are dealing with highly sensitive personal data by definition. On top of that, data flows of all three disciplines have to be completely separated from each other to avoid any conflict of interest. To meet all these requirements, we decided to look for an appropriate workspace management solution of some kind."

"Scense is very affordable and a lot cheaper than most of its competitors"

### Smooth application delivery

"One of our IT partners suggested contacting AppiXoft for their Scense solution. They showed us a demo that was so convincing that we decided to partner with them almost immediately. Their solution comprises both application delivery and workspace management. Application delivery is basically all about giving the right people access to the right applications. Previously, designing and managing all workplaces, including those at foreign offices, was very labor-intensive. The same goes for implementing updates and new software versions as well as situations where people had

to move to another workplace, either temporarily or permanently. After all, unlike with Scense, applications used to be attached to the workplace rather than the user. With Scense, all of this is just a matter of connecting individual users to a predefined application group or user group who all share the same functionalities. To actually make this happen we now work with a system of virtualized servers on top of several physical servers."

### Intuitive by nature

"Funny enough, at AppiXoft they were kind of surprised to find out that I was able to perform all actions and use all key functionalities without any previous training. Although probably meant as a compliment, and to a limited degree taken as such, I prefer to regard it as proof of the intuitive nature of the software.

Using Scense has saved me and my IT colleagues huge amounts of time from a management point of view, while users haven't even noticed anything unusual at all. Without Scense we could never do all the work with just the three of us. Still we have enough time left to focus on other issues, projects and innovation. The total amount we pay AppiXoft, which consists of user licenses plus an annual fee, is money very well spent."

### Live Profiles

Contrary to application delivery, which is especially beneficial to IT management, it is the users that benefit from the Scense Workspace solution. “Scense uses virtualization technology to make sure users always have their own familiar and personal settings available, regardless of where they are and what device they are using. This includes desktop menus, shortcuts, icons and so on. Live Profiles, as they call this functionality at AppiXoft, follows its user as it were and even enables users to resume work from another device exactly from the point where they left it earlier on. Consequently, this means no information is lost in case of a computer crash or other serious malfunction.”

“With Live Profiles users always have their familiar settings available, no matter what device they are working from”

### Very affordable

“Scense is very affordable and a lot cheaper than most of its competitors. That doesn’t even include intangible benefits in terms of less stress and fewer headaches. Moreover, high performance is not limited to the product itself but also applies to AppiXoft’ as a company. They are very laid-back and accessible and in the rare case that I do need their support, they respond almost immediately. I guess the fact that the word ‘ticket’ is not part of their vocabulary speaks volumes. It won’t come as a surprise to you that we have recommended Scense on many occasions already and we probably will for a long time to come.”

## About Appixoft

Through our high-end User Workspace Management solution Scense, we deliver dynamic applications in a personalized workspace to many thousands of satisfied users worldwide. Scense plays a strategic role in delivering functionality and real-time access to the right persons, in time, wherever they happen to be. By doing so, we enable organizations to deliver business-critical applications and information quickly and efficiently. We work towards the ultimate productivity and user experience for both end users and administrators. And with a great sense of honesty: Appixoft provides, Scense delivers!

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